# Interim report - first half 2018

Danica Pension, Livsforsikringsaktieselskab



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This Interim Report - First half 2018 is a translation of the original report in the Danish language (Delårsrapport - 1. halvår 2018). In case of discrepancy, the Danish version prevails.

### SELECTED FINANCIAL HIGHLIGHTS FOR THE DANICA PENSION GROUP

(DV/V 31%			
[DKK millions]	H1 2018	H1 2017	Year 2017
PREMIUMS INCLUDING INVESTMENT CONTRACTS	22,660	20,187	39,357
INCOME STATEMENT			
Technical result, Life	498	515	1,225
Technical result of health and accident insurance	-226	-33	-150
Return on investment allocated to equity, etc.	86	313	350
Profit before tax	358	795	1,425
Tax	-120	-171	-200
Profit for the period	238	624	1,225
BALANCE SHEET			
Total assets	561,692	413,851	427,521
Provisions for insurance and investment contracts	470,528	351,156	363,462
Total shareholders' equity	20,879	17,368	17,947
KEY FIGURES AND RATIOS (%)			
Return related to average rate products*	0.6	-0.2	2.5
Return related to unit-linked products*	0.3	4.4	7.8
Risk on return related to unit-linked products	3.75	4.25	4.25
Expenses as per cent of provisions	0.2	0.2	0.3
Expenses per policyholder (DKK)	577	624	1,231
Return on equity after tax	1.2	3.4	6.6
Solvency coverage ratio	191	207	228
RATIOS FOR HEALTH AND ACCIDENT INSURANCE			
Gross claims ratio	113	108	115
Gross expense ratio	8	9	9

Effective 7 June 2018, Danica Pension acquired the companies Danica Pensionsforsikring A/S and Danica Administration A/S (previously SEB Pension Danmark). The acquired companies are recognised in the Danica Pension Group effective from this date.

The accounting figures for the first half of 2018 are also affected by accounting policy changes. See note 1. The changes did not have any material impact on the financial highlights. Comparative figures have not been restated, as this is not practically possible.

<sup>\*</sup>As Danica Pensionsforsikring A/S and Danica Administration A/S only contribute a little less than one month of operations to the consolidated interim financial statements, these figures are not included in the financial highlights.

### **DANICA STRATEGY**

### Introduction to Danica Pension's strategy

Danica Pension's strategy is based on our vision of being the best among our peers at providing financial security for customers, and thus being the most trusted pension provider.

In the first half of 2018, Danica Pension continued to focus on our proactive efforts to ensure that both personal and business customers have pension and insurance solutions that are suited to their current life situation. Danica Pension contacts customers whenever they encounter life changes that may affect their pension scheme or insurance covers.

By giving clear recommendations of how to achieve the best possible cover, we enable customers to concentrate on their business, work and life in general instead of worrying about whether their pension and insurance provide the right covers.

### One step ahead

With our "One step ahead" strategy, Danica Pension aims to give our customers peace of mind by providing clear recommendations and answers – before they are aware of needing them.

When our customers experience life changes that affect their pension or insurance, we give them clear recommendations of any adjustments they should make to their Danica Pension scheme. We also encourage customers to take a Pension Check. We proactively contact customers when they change their home address or have a change in salary, for example.

It is our goal by the end of 2018 to have contacted a total of 300,000 customers with relevant advice in 2017 and 2018. As of 30 June 2018, the number of customers contacted by Danica with relevant advice had reached nearly 190,000.

We have seen a significant increase in customers who have taken a Pension Check with Danica Pension and gained an overview of their pension. As a result, far more customers now follow Danica Pension's pension and insurance recommendations.

### Improved cover for loss of earning capacity

As from 2018, Danica Pension has decided to provide even better cover in the event of long-term loss of earning capacity. Danica Pension recommends that customers should be able to maintain their current standard of living and be financially secure in the event of long-term illness.

### Continued close collaboration with Danske Bank

In 2018, Danica Pension continued to focus on making pension customers aware of the advantages of being a customer of both Danica Pension and Danske Bank. The past year has seen a massive increase in the number of Danske Bank customers choosing Danske

ica Pension as their pension provider. When customers exclusively use the Danske Bank Group as their banking and pension provider, we are able to provide even better financial security as our relationship with the customer is strengthened.

Our collaboration also benefited Danica financially, as gross premiums written through Danske Bank increased 3% compared with the previous year.

In 2017, the investment units of Danske Bank Asset Management and Danica Pension were merged into a single investment unit, resulting in economies of scale and access to more investment opportunities than previously, which will benefit our customers.

### Acquisition of SEB Pension Danmark

Having been approved by the competition authorities, Danica Pension's acquisition of SEB Pensionsforsikring A/S and SEB Administration A/S was finalised on 7 June 2018, after which date the two companies are subsidiaries of Danica Pension.

With the acquisition of SEB Pension Danmark, Danica Pension welcomes 200,000 new pension customers. The benefits of scale from the acquisition will make Danica Pension Group more competitive and strengthen our innovation capacity, giving us an even better foundation for developing new and relevant pension and insurance solutions for our customers.

Total consideration paid by Danica for the two companies amounts to DKK 5.0 billion. Of this amount, DKK 1.3 billion represents the value of the existing customer portfolio (VIF asset), which is subject to a deferred tax liability of DKK 0.3 billion. Goodwill amounts to DKK 2.5 billion.

# Danica Pension has entered into a partnership with ATP

In November 2017, ATP and Danica entered into a partnership on the part of Danica's property portfolio that concerns 16 of the largest shopping centres in Denmark. The sale was finalised in early 2018, and after the agreement was signed, ATP has taken over half of Danica's portfolio of shopping centres at a total value of DKK 13.7 billion. The partnership will increase the probability of the centres continuing to meet the expectations of shoppers, and thus of being a good investment for Danica's customers. The sale will also enable Danica to achieve greater diversity in its property investments.

Property investments are among the Group's alternative investments and contribute to generating stable returns.

### FINANCIAL REVIEW

### Profit for the period

For the first half of 2018, the Danica Pension Group realised a profit before tax of DKK 358 million, against DKK 795 million in the first half of 2017. The net profit after tax amounted to DKK 238 million, against DKK 624 million in the first half of 2017.

The profit for the period includes the loss incurred in the acquired SEB Pension Danmark business for the period 7 June – 30 June 2018 of DKK -19 million before tax.

DANICA PENSION GROUP, PROFIT BEFORE TAX		
	H1	H1
	2018	2017
Technical result, Danica Traditionel	465	459
Technical result, unit-linked products	157	295
Health and accident result (before invest-	-125	-54
ment return)		
Result of insurance business	497	700
Investment return	-89	185
Special allotments	-50	-90
Profit before tax	358	795

The technical result of the conventional business amounted to DKK 465 million, against DKK 459 million for the first half of 2017. The rising income in the conventional business was due to factors such as the acquisition of SEB Pension Danmark, with the technical result of the conventional business amounting to DKK 44 million. The result for the first half of 2018 was furthermore reduced by DKK 54 million as a result of the Danish FSA's decision to change the basis on which longevity is calculated from the past 30 years to the past 20 years.

The technical result of unit-linked products was DKK 157 million. The financial performance was affected by higher provisions for return guarantees and integration costs incurred in connection with the SEB Danmark acquisition.

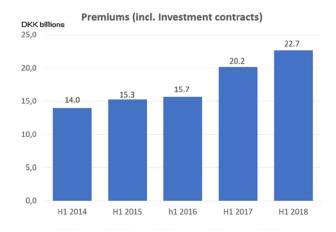
The result of health and accident insurance before investment return was a loss of DKK 125 million, against a loss of DKK 54 million in the first half of 2017. The claims ratio for the health and accident business was 113%, against 108% in the first half of 2017.

The return on investment relating to the risk exposure of shareholders' equity fell from DKK 185 million in the first half of 2017 to DKK -89 million. The decline was mainly due to a lower investment return concerning equity and the health and accident business due to falling share prices in the period.

Special allotments were, with due consideration to financial performance, calculated at a negative of DKK 50 million in the first half of 2018, against a negative of DKK 90 million in the first half of 2017. The amount for full year 2018 will depend on developments in Danica's earnings and business volume and dividend payments.

### Gross premiums

Premiums amounted to DKK 22.7 billion, against DKK 20.2 billion in the first half of 2017, corresponding to an increase of 12.3%.



Total premiums in the Danish business amounted to DKK 12.7 billion in the first half of 2018, compared with DKK 12.4 billion in the year-earlier period. Excluding internal product switches, premiums on unitlinked products in the Danish business amounted to DKK 10.4 billion.

Premiums in the non-Danish business increased by 28.4%, from DKK 7.8 billion in the first half of 2017 to DKK 10.0 billion in the first half of 2018. The positive trend in premiums in the non-Danish business was mainly attributable to the Swedish business, in which Danica received notably more single premiums in the first half of 2018.

PREMIUMS (INCLUDING INVESTMENT CONTRACTS)				
(DKK billions)	H1 2018	H1 2017		
Balance	10.0	9.9		
Link	0.1	0.2		
Select	0.3	0.3		
Traditionel	1.7	2.1		
Health and accident (Denmark)	0.6	0.5		
Internal product switches	-0.9	-0.6		
Premiums, Danica	11.8	12.4		
Unit-Link	0.6	-		
Traditionel	0.2	-		
Tidspension	0.1	-		
Premiums, Danica Pensionsforsikring	0.9	-		
Premiums, non-Danish business	10.0	7.8		
Total premiums	22.7	20.4		

# INVESTMENT RETURN IN DANICA, EXCL. SEB PENSION DANMARK

The return on investment of customer funds in Danica Pension was 0.6% before tax on pension returns. Unitlinked products in Danica Pension generated an aggregate negative return of DKK -1.8 billion in the first half of 2018, equivalent to a negative 1.2% before tax on pension returns. Danica Balance produced an overall negative return of 1.3%.

Danica Balance medium risk profile with 20 years to retirement yielded a negative return of 1.8%.

BALANCE MIX, RETUR H1 2018	N BEFORE TAX		
(%)			
Risk	30 years to	15 years to	5 years to
	retirement	Pension	retirement
	retirement	Pension	retirement
High risk profile	-2.4	-2.0	-1.4
High risk profile Medium risk profile			
	-2.4	-2.0	-1.4

The return for Danica Balance customers for the first half of 2018 was a negative DKK 1.8 million, or an average of minus 1.3%. The average annual return over the past three years is 4.0%.

The return on investment of customer funds in Danica Traditionel for the first half of 2018 was DKK 0.9 billion or 0.6% before tax on pension returns. After recognition of a negative DKK -0.5 billion from lower life insurance provisions, the return was 0.4%.

DISTRIBUTION BY INTEREST RATE GROUP AT 30 JUNE 2018				
[%]	Rate of interest on policyholders' sav- ings	Investment return before tax on pen- sion returns		
	before tax on pen- sion returns (p.a.)			
Interest rate group 1	1.8	0.1		
(new customers)				
Interest rate group 2 (low guarantee)	1.8	0.9		
Interest rate group 3 (medium guarantee)	1.8	0.9		
Interest rate group 4 [medium guarantee]	1.8	1.0		

Equities produced an overall return of 2.2%, while bonds including credit investments produced a return of 0.3%. Alternative investments generated a return of 5.6%. The return on properties was 1.9%.

### **DEVELOPMENT IN EXPENSES**

In life insurance, insurance-related operating expenses continued to develop relatively favourably in the first half of 2018, amounting to DKK 624 million.

EXPENSES AS PER CENT OF PROVISIONS		
	H1 2018	H1 2017
Danica Pension Group	0.16	0.18
Danica Pension	0.13	0.13

The Group's expenses as per cent of provisions fell to 0.16 for the first half of 2018.

### **DEVELOPMENT IN BALANCE SHEET ITEMS**

### Balance sheet 30 June 2018

The Group's total assets increased from DKK 428 billion at 31 December 2017 to DKK 562 billion at 30 June 2018. The increase in total assets was primarily attributable to business growth from acquisitions, which led to a DKK 129 billion increase in total assets at 30 June 2018.

Investment assets, including investment assets related to unit-linked products, rose from DKK 418 billion at 31 December 2017 to DKK 545 billion at 30 June 2018 due to increased business volume, including acquisitions, which led to a DKK 126 billion increase in investments assets at 30 June 2018.

Investment assets after set-off of amounts owed to credit institutions and derivatives rose from DKK 383 billion at 31 December 2017 to DKK 486 billion at 30 June 2018.

Provisions for insurance and investment contracts totalled DKK 471 billion, against DKK 363 billion at the end of 2017. The increase was attributable to growth in unit-linked products and acquired business, which caused a DKK 103 billion increase in provisions at 30 June 2018.

Life insurance provisions relating to average-rate products were up DKK 44 billion to DKK 186 billion, and life insurance provisions for unit-linked products rose from DKK 205 billion at 1 January 2018 to DKK 263 billion at 30 June 2018. The increase in life insurance provisions was due to acquisitions, which resulted in a DKK 98 billion increase in life insurance provisions at 30 June 2018.

Equity increased by DKK 3.0 billion to DKK 20.9 billion.

For acquisition financing purposes, at 7 June Forsikringsselskabet Danica increased Danica Pension's capital by DKK 4.0 billion by subscription of DKK 1 million shares at a price of 400.000. Danica Pension furthermore has increased Danica Pensionforsikring's capital at 29 June 2018 by DKK 500 million by subscription of DKK 1 million shares at a price of 50.000.

# SOLVENCY STATEMENT AND CAPITAL REQUIREMENT

Solvency II is based on a standard model to calculate risk exposure in the calculation of the SCR, but it gives companies the option of developing their own full or partial models. Danica Pension applies a partial internal model to determine longevity risk only.

DANICA PENSION GROUP, SOL- VENCY	30.06.2018	31.12.2017
(DKK millions)		
Total capital	27,121	24,888
Solvency capital requirement (SCR)	14,235	10,935
Excess capital base	12,886	13,953

Including the SEB companies, the Group's solvency coverage ratio was 191% at 30 June 2018, against a solvency coverage ratio for the Danica Pension Group of 228% at 31 December 2017. The solvency coverage ratio is affected by developments in the financial markets and recognition of acquisitions, incl. purchase price adjustments. The Danica Pension Group maintained strong excess solvency at 30 June 2018.

In accordance with the European Solvency II regulation, the Danica Pension Group in the first half of 2018 published a report on the Group's solvency and financial condition for 2017. The report contains information on the company's activities and results, management system, risk profile for purposes of solvency and capital management.

### RISKS AND UNCERTAINTY FACTORS

Note 8 to the consolidated financial statements contains a description of the Group's risk management and the most significant risks and uncertainty factors that may affect the Group and the Parent Company.

### MANAGEMENT

On 2 May 2018, Jacob Aarup-Andersen was appointed chairman of the Board of Directors and Kim Andersen was appointed deputy chairman. At the same date, Tonny Thierry Andersen stepped down from the Board.

The Executive Board was changed during the first half of 2018 and subsequently consists of the four following persons:

- Per Klitgård, CEO
- Jesper Mølskov Høybye, CFO
- Ole Krogh Petersen, COO
- Søren Lockwood, CCO

### **EVENTS AFTER THE BALANCE SHEET DATE**

No events have occurred between 30 June 2018 and the date of the signing of the interim financial statements that, in the opinion of the management, will materially affect the company's financial position

### **OUTLOOK FOR 2018**

As a result of the Danish FSA's changed assumptions for life expectancy rates, Danica expects a profit for 2018 of its insurance business which is about DKK 100 million lower than in 2017.

The financial performance in the second half of 2018 will also be affected by the integration of the acquired companies Danica Pensionsforsikring and Danica Administration.

The full-year profit for 2018 will also depend on financial market developments and on EIOPA, which is reviewing the volatility adjustment (VA) of the Danish yield curve. A proposal is expected to be announced in the second half of 2018.

The Danica Group regularly reassesses its capital structure and funding in consultation with its parent company, Danske Bank, as part of continuous capital management and optimisation.

# Financial highlights - Danica Pension Group

DKKm	First half 2018	First half 2017	Full yea 2017
INCOME STATEMENT			
Life insurance			
Premiums	12,207	12,820	24,69
Claims and benefits	-12,242	-11,090	-21,30
Return on investment	1,755	7,707	19,77
Total operating expenses relating to insurance	-624	-595	-1,19
Profit/loss on business ceded	-3	-8	-2
Technical result, Life	498	565	1,22
Health and accident insurance			
Gross premium income	584	484	99
Gross claims	-643	-527	-1,11
Total operating expenses relating to insurance	-48	-45	-8
Profit/loss on business ceded	-21	-6	
Return on investment less technical interest	-21	96	21
Technical result of health and accident insurance	-226	-33	-15
Net profit for the period	238	624	1,22
Other comprehensive income	-30	-11	-3
BALANCE SHEET			
Total assets	561,692	413,851	427,52
Insurance assets, health and accident insurance	88	83	7
Technical provisions, health and accident insurance	9,998	9,803	9,92
Total shareholders' equity	20,879	17,368	17,94
Total provisions for insurance and investment contracts	470,528	351,156	363,46
KEY FIGURES AND RATIOS [%]			
Rate of return related to average rate products *	0.6	-0.2	2.
Rate of return related to unit-linked products *	0.3	4.4	7.
Risk on returns related to unit-linked products	3.75	4.25	4.2
Expenses as per cent of provisions	0.2	0.2	Ο
Expenses per policyholder (DKK)	577	624	1,23
Return on equity after tax	1.2	3.4	6
Solvency coverage ratio	191	207	55
•	101	207	
RATIOS FOR HEALTH AND ACCIDENT INSURANCE			
Gross claims ratio	113	108	11
Gross expense ratio	8	9	
Combined ratio	125	118	12
Operating ratio	140	129	14
Relative run-off (%)	0.0	0.0	0.
Run-off, net of reinsurance (DKK millions)	2	0	1

The ratios are defined in accordance with the Danish FSA's Executive Order on financial reports for insurance companies and multi-employer occupationa pension funds.

Effective 7 June 2018, Danica Pension acquired the companies Danica Pensionsforsikring A/S and Danica Administration A/S (previously SEB Pension Danmark). The acquired companies are recognised in the Group effective from this date

The accounting figures for the first half of 2018 are also affected by accounting policy changes. See note 1. The changes did not have any material impact on the financial highlights. Comparative figures have not been restated, as this is not practically possible.

<sup>\*</sup>As Danica Pensionsforsikring A/S and Danica Administration A/S only contribute a little less than one month of operations to the consolidated interim financial statements, these figures are not included in the financial highlights.

# Income statement & Other comprehensive income - Danica Pension Group

Pivv	First half	First hal
DKKm	2018	201
Gross premiums	12.207	12.82
Reinsurance premiums ceded	-28	-18
Total premiums, net of reinsurance	12,179	12,80
Income from associates	160	17
Income from investment property	176	442
Interest income and dividends, etc.	5,932	4,04
Value adjustments	-2,176	6,09
Interest expenses	-1,938	-1,818
Administrative expenses related to investment activities	-646	-569
Total investment return	1,508	8,378
Tax on pension returns	247	-67
Claims and benefits paid	-12,242	-11,090
Reinsurers' share received	3	, ,
Total claims and benefits, net of reinsurance	-12,239	-11,083
Change in life insurance provisions	-269	-7,512
Change in reinsurers' share	19	-:
Total change in life insurance provisions, net of reinsurance	-250	-7,51
Change in profit margin	-303	-529
Acquisition costs	-245	-193
Administrative expenses	-387	-409
Reimbursement of costs from group undertakings	8	7
Reinsurance commissions and profit sharing	3	6
Total operating expenses relating to insurance, net of reinsurance	-621	-589
Transferred investment return	-23	-228
TECHNICAL RESULT OF LIFE INSURANCE		

# Income statement & Other comprehensive income - Danica Pension Group

DKKm	First half 2018	First h 20
[cont'd]		
HEALTH AND ACCIDENT INSURANCE		
Gross premiums	605	5
Reinsurance premiums ceded	-45	
Change in unearned premiums provision	-21	
Change in profit margin and risk margin	-3	
Change in unearned premiums provision, reinsurers' share	-17	
Premiums, net of reinsurance	519	
Technical interest	-63	
Claims paid, gross	-634	.:
Reinsurers' share received	34	
Change in outstanding claims provision	-9	
Change in risk margin	1	
Change in outstanding claims provision, reinsurers' share	6	
Claims, net of reinsurance	-602	-4
Bonus and premium discounts	-12	
Acquisition costs	-16	
Administrative expenses	-32	
Reinsurance commissions and profit sharing	1	
Total operating expenses relating to insurance, net of reinsurance	-47	
Return on investment	-21	
TECHNICAL RESULT OF HEALTH AND ACCIDENT INSURANCE	-226	
Return on investment allocated to equity	-2	
Other income	89	
Other expenses	-1	
PROFIT BEFORE TAX	358	
Tax	-120	-:
NET PROFIT FOR THE PERIOD	238	(
Net profit for the period	238	
Other comprehensive income (items that will be reclassified in a subsequent sale):		
Translation of units outside Denmark	0	
Hedging of units outside Denmark	3	
Hedge of aqquisition	-41	
Tax relating to other comprehensive income	8	
Total other comprehensive income	-30	

# Balance sheet - Danica Pension Group

# Assets

e DKKm		30 June 2018	31 December 2017	30 Juni 2013
INTANGIBLE ASSETS		4,034	168	17
Domicile property		41	42	40
TOTAL TANGIBLE ASSETS		41	42	40
Investment property		14,675	20,304	21,800
Holdings in associates Loans to associates		8,610 460	3,512 305	3,059 229
Total investments in associat	es	9,070	3,817	3,288
Holdings		22,434	15,831	15,537
Unit trust certificates		12,825	7,242	6,666
Bonds		173,964	134,207	136,611
Other loans		1,674	2,133	3,011
Deposits with credit institution	ns	2,265	7,614	4,370
Derivatives		39,615	15,214	16,774
Total other financial investme	nt assets	252,777	182,241	182,969
TOTAL INVESTMENT ASSE	rs	276,522	206,362	208,063
INVESTEMENT ASSETS REL	ATED TO UNIT-LINKED PRODUCTS	268,932	211,868	197,803
Unearned premiums provision	n, reinsurers' share	44	1	5
Life insurance provisions, reir		109	40	53
Outstanding claims provision,	reinsurers' share	360	79	78
Total technical provisions, rei	nsurers' share	513	120	136
Amounts due from policyhold	ers	522	910	628
Amounts due from insurance		68	63	75
Amounts due from group und	ertakings	1,401	1,327	1,204
Other debtors		1,723	1,055	1,020
TOTAL DEBTORS		4,227	3,475	3,063
Current tax assets		555	166	26
Cash and cash equivalents		3,503	2,294	1,264
Other		230	-	1
TOTAL OTHER ASSETS		4,288	2,460	1,526
Accrued interest and rent		3,172	2,683	2,716
Other prepayments and accru	ied income	476	463	468
TOTAL PREPAYMENTS ANI	O ACCRUED INCOME	3,648	3,146	3,184
TOTAL ASSETS		561.692	427.521	413.851

# Balance sheet - Danica Pension Group

# Liabilities and equity

Note	DKKm	30 June 2018	31 December 2017	30 June 2017
	LIABILITIES			
	Unearned premiums provision	1,025	668	686
	Life insurance provisions, average rate products Life insurance provisions, unit-linked products	185,805 262,521	142,085 205,004	143,758 190,629
	Total life insurance provisions	448,326	347,089	334,387
	Profit margin on life insurance and investment contracts Outstanding claims provision Risk margin on non-life insurance contracts Provisions for bonuses and premium discounts	8,058 12,651 425 43	6,446 8,880 312 67	6,966 8,763 322 32
=	TOTAL PROVISIONS FOR INSURANCE AND INVESTMENT CONTRACTS	470,528	363,462	351,156
	Deferred tax Other provisions	2,151 175	1,666	1,666
_	TOTAL PROVISIONS FOR LIABILITIES	2,326	1,666	1,666
	Amounts owed, direct insurance Amounts owed to reinsurers Amounts owed to credit institutions Amounts owed to group undertakings Current tax liabilities Other creditors Other accruals and deferred income Subordinated debt	120 331 12,505 813 26 48,221 2,124 3,819	358 30 18,033 135 22 20,141 1,925 3,802	399 18 16,326 252 8 21,068 1,825 3,765
_	TOTAL CREDITORS	540,813	409,574	396,483
	EQUITY			
	Share capital	1,101	1,100	1,100
	Contingency fund	1,499	1,499	1,499
	Retained earnings	18,279	14,123	14,769
_	Proposed dividend	-	1,225	-
-	TOTAL SHAREHOLDERS' EQUITY	20,879	17,947	17,368
-	TOTAL LIABILITIES AND EQUITY	561,692	427,521	413,851

# Statement of capital - Danica Pension Group

DKKm							
Changes in shareholders' equity	Share capital	Revalu- ation reserve	Foreign currency translation reserve *	Other reserves	Retained earnings	Proposed dividend	Total
Shareholders' equity at 31 December 2017	1,100	0	-57	1,499	14,180	1,225	17,947
Effect of accounting policy changes 1 January 2018	-,	-	-	-,	33	-,	33
Adjusted shareholders' equity at 1 January 2018	1,100	0	-57	1,499	14,213	1,225	17,980
Profit for the period Other comprehensive income:	-	-	-	-,	238	-,	238
Translation of units outside Denmark Hedge of agguisition	-	-	0	-	- -41	-	0 -41
Hedges of units outside Denmark Tax on other comprehensive income	-	-	3 -5	-	13	-	3 8
Total other comprehensive income	-	-	-2	-	-28	-	-30
Comprehensive income for the period	-	-	-2	-	210	-	208
Capital injection Deferred tax regarding contingency func	1	-	-	-	3,999 -84	-	4,000 -84
Dividend paid	-	-	-	-	-04	-1,225	-1,225
Shareholders' equity at 30 June 2018	1,101	0	-59	1,499	18,338	0	20,879
Shareholders' equity at 31 December 2016	1,100	0	-42	1,499	14,198	1,512	18,267
Profit for the period	-	-	-	1, 100	1,225	-	1,225
Other comprehensive income: Translation of units outside Denmark	-	-	-48	-	-	-	-48
Hedges of units outside Denmark Hedge af virksomhedskøb	-	-	41	-	- -22	-	41 -22
Tax on other comprehensive income	-	-	-8	=	4	-	-4
Total other comprehensive income	-	-	-15	-	-18	-	-33
Comprehensive income for the period	-	-	-15	-	1,207	-	1,192
Dividend paid Proposed dividend **	- -	- -	-	-	- -1,225	-1,512 1,225	-1,512 0
Egenkapital, 31 December 2017	1,100	0	-57	1,499	14,180	1,225	17,947

<sup>\*</sup> Recognised in the balance sheet under retained earnings.

Danica Pension has an obligation to allocate part of the excess equity to certain policyholders of the former Statsanstalten for Livsforsikring (now a part of Danic Pension) if the percentage by which the equity exceeds the calculated capital requirement is higher than the percentage that had been maintained by Statsanstalten for Livsforsikring prior to the privatisation of this company in 1990. This comprises any excess either added to shareholders' equity or distributed as dividend, but it does not comprise shareholders' equity paid in after the privatisation. Special allotments to those policyholders are recognised as an expense in the income statement item "Change in life insurance provisions".

The share capital is made up of 11,010,000 shares of a nominal value of DKK 100 each. All shares carry the same rights; there is thus only one class of shares.

# Statement of capital - Danica Pension Group

DKKm	30 June 2018	31 December 2017
Total capital		
' Shareholders' equity	20,879	17,947
Valuation differences between financial statements and Solvency II	20,070	17,017
Provisions for insurance and investment contracts	7,171	4,824
Deferred tax	-476	-292
- Proposed dividend	-238	-1,225
- Intangible assets	-4,034	-168
Supplementary capital	3,819	3,802
Total capital	27,121	24,888

# Cash flow statement - Danica Pension Group

DKKm	First half 2018	Full year 2017	First half 2017
Cash flow from operations			
Profit before tax	358	1,961	795
Adjustment for non-cash operating items:			
Non-cash items relating to premiums and benefits	-7,423	16,339	7,756
Non-cash items relating to reinsurance	294	26	-1
Non-cash items relating to investment return	5	-15,835	-6,415
Non-cash items relating to tax on pension returns	1,822	186	1,194
Non-cash items relating to expenses	273	-440	-2,014
Net investment, customer funds	1,533	-3,412	-2,944
Payments received and made, investment contracts	5,777	6,970	3,751
Tax paid	239	-313	265
Cash flow from operations	2,878	5,482	2,387
Cash flow from investing activities			
Sale of investment property	289	428	-
Purchase of holdings	-5,000		
Dividend from investment property	-	218	-
Purchase of bonds	-4,073	-8,496	-4,003
Sale of bonds	4,481	8,485	4,561
Purchase of derivatives	-2	-70	-
Sale of derivatives	40	2	-
Cash flow from investing activities	-4,265	567	558
Cash flow from financing activities			
Capital injection	4,000	-	-
Dividend	-1,225	-1,512	-1,512
Debt to credit institutions	-5,528	2,462	756
Cash flow from financing activities	-2,753	950	-756
Cash and cash equivalents at 1 January	9,908	3,445	3,445
Change in cash and cash equivalents	-4,140	6,463	2,189
Cash and cash equivalents, end of period	5,768	9,908	5,634
Cash and cash equivalents, end of period			
Deposits with credit institutions	2,265	7,614	4,370
Cash in hand and demand deposits	3,503	2,294	1,264
Total	5,768	9,908	5,634

Note

### 1 SIGNIFICANT ACCOUNTING POLICIES - DANICA PENSION

### GENERAL

The Danica Pension Group presents its consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as adopted by the EU and with relevant interpretations issued by the International Financial Reporting Interpretation Committee (IFRIC). Furthermore, the consolidated financial statements comply with the Danish FSA's disclosure requirements for annual reports of issuers of listed bonds.

The interim report has not been reviewed or audited.

The accounting policies have been changed compared with the annual report for 2017 due to the implementation of IFRS 9, Financial Instruments and in respect of the recognition of profit margin for unit-linked and average-rate products.

### Changes in accounting policies

IFRS 9, Financial Instruments

The Group has decided to implement IFRS 9 at 1 January 2018. Implementation of the classification and measurement provisions of IFRS 9 has resulted in reclassification of financial assets of DKK 12,389 million and of liabilities of DKK 18,033 million from amortised cost to fair value because the business model concerning the management of the relevant assets and liabilities falls under "other business models" in IFRS 9. Overall, the reclassification did only cause insignificant changes to recognised values, and shareholders' equity at 1 January 2018 is thus not affected by the implementation of IFRS 9.

### Profit margin for unit-linked and average-rate products

For unit-linked and average-rate products where life insurance and health and accident insurance is written together, these are measured collectively as from 1 January 2018. Accordingly, the profit margin on the customers' savings component is reduced by an amount similar to provision for losses on health and accident insurance that can be included in the profit margin before the reduction. Previously, these were recognised independently in the profit and loss. Management assesses that this new accounting policy will result in a more fair presentation of future earnings, as contracts with customers on their savings component and health and accident insurance are entered into as a single agreement and should therefore not be recognised separately. Due to the new accounting policy, the profit margin is reduced by DKK 33 million at 1 January 2018

The change in accounting policy has not had any material impact on the profit for the period.

Comparative figures for 2017 have not been restated, as this is not practically possible.

Other than as set out above, the accounting policies are consistent with those applied in the annual report for 2017.

### Acquisition of subsidiary undertakings

In December 2017, the Group entered into an agreement to purchase all shares of the Danish companies SEB Pensionforsikring A/S (including the property subsidiaries: SEB Ejendomme I A/S and SEB Ejendomme II A/S) and SEB Administration A/S (below the acquired companies are referred to as SEB Pension). Regulatory approvals were received on 30 May 2018, and the transaction was finalised on 7 June 2018. The financial statements of SEB Pension were consolidated in the financial statements of Danske Bank Group with effect from 7 June 2018. The companies subsequently has been renamed Danica Pensionsforsikring A/S and Danica Administration A/S.

SEB Pensionsforsikring is a major player in the Danish pension and commercial market. The principal activity of SEB Administration is to provide administrative and agency services to the companies of the SEB Pension group and other supportive services.

Through the acquisition of SEB Pension, the Group will increase its presence in the Danish pension market, strengthen its innovation capacity and be able to offer its customers even better pension and insurance solutions.

The fair value of net assets acquired and recognised in the balance sheet of Danica Group at the time of acquisition is shown in the table below. Due to the short time since the acquisition, it has not yet been possible to complete the initial accounting for the acquisition of SEB Pension. Hence, the amounts are provisional and can be adjusted in subsequent periods within one year, including the value of the acquired goodwill, to reflect information obtained about facts and circumstances that existed on 7 June 2018. This includes a potential reallocation of between goodwill and customer relations or to other identifiable intangible assets.

Note

### Recognised amounts of identifiable assets acquired and liabilities assumed

Danica Pen-	Danica	
sionsforsikring	Administration	Fair value
A/S	A/S	at 7 June 2018
51,190		51,190
77,199		77,199
1,332		1,332
36		36
2,763	340	3,103
132,520	340	132,860
50,018		50,018
47,916		47,916
367		367
1,414		1,414
3,610		3,610
119		119
575	9	584
26,111	260	26,371
130,130	269	130,399
2,390	71	2,461
2,274	265	2,539
4,664	336	5,000
	sionsforsikring	sionsforsikring       Administration         A/S       A/S         51,190       77,199         1,332       36         2,763       340         132,520       340         50,018       47,916         367       1,414         3,610       119         575       9         26,111       260         130,130       269         2,390       71         2,274       265

There were no material contingent liabilities at the acquisition date.

The fair value of liabilities under insurance contracts is calculated according to principles used similar to the Group's measurement of other liabilities under insurance contracts and based on actuarial computations that rely on assumptions about a number of variable, including mortality and disability, and on the discount rate at 7 June 2018.

Customer relationships acquired in connection with the business combination is recognised as a separate identifiable intangible asset. The fair value of the customer relationships at the acquisition date represents the net present value of expected future earnings related to the existing customer base in SEB Pension and is calculated based on the estimated future profit margin in the acquired companies at the acquisition date. Customer relationships/contracts will be amortised over 10 years, which represents management's expectations of the period over which the majority of the future earnings on existing customer relations/contracts will be earned. If indications of objective evidence of impairment exists, the customer relationship is tested for impairment and written down to the estimated value of the future earnings if the value is impaired.

Goodwill represents the value of the expected profit of SEB Pension which cannot be attributed reliably to individually identifiable assets, including the value of staff, know-how and innovation capacity as well as expected synergies, such as expense savings and ancillary business from the integration into Danica Pension Group. Goodwill will be tested for impairment before the end of 2018 based on earnings estimates for the coming five financial years, approved by the Board of Directors. For financial years thereafter, cash flows are extrapolated and adjusted for expected growth rates. A number of factors affect the net present value of such cash flows, including discount rates, changes in the economic outlook, customer behaviour and competition and actuarial assumptions.

Goodwill on SEB Pension will be tested for impairment based on earnings estimates for the budget period, followed by a terminal value. The budget period generally represents the first five years. Expected cash flows are discounted by 9% post-tax, equalling 12% before tax and the principal assumption applied in the cash flow terminal period is a growth rate of 0%.

The consolidation of SEB Pension has resulted in an increase in income (premiums) of DKK 947 million and DKK 19 million reduction of the profit for the period. If the Group had acquired SEB Pension effective 1 January 2018, the estimated increase in income and profit would have been DKK 5.9 billion and DKK 250 million, respectively.

Note			

# Change in accounting estimates

Accounting estimates in relation to the determination of longevity are based on the Danish FSA's future mortality benchmark. In 2018, the Danish FSA has changed the basis on which longevity is calculated from the past 30 years to the past 20 years. This has negatively affected the profit for the first half by DKK 54 million and reduced the buffers by DKK 500 million.

Note DKKm

### 2 BUSINESS SEGMENTS

The group's business segments are based on differences in products. The segment Traditional covers conventional life insurance and pension plans offering guaranteed benefits and Forenede Gruppeliv, while the Unit-linked contract segment covers pension plans offering market returns. The Health and accident segment covers non-life insurance in Life.

BUSINESS SEGMENTS First half 2018	Traditionel	Unit-linked contracts	Health and accident insurance	Total	Reclassi- fication	Group
Gross premiums - Gross premiums from inter-segment sales	1,911	21,030 -839	605	23,546 -839	-886 839	22,660 0
Gross premiums from external sales - Gross premiums on investment contracts	1,911	20,191 -9,848	605	22,707 -9,848	-47	22,660 -9,848
Gross premiums in the income statement Return on investment allocated to technical result Claims and benefits paid Change in provisions for insurance and	1,911 787 -5,882	10,343 620 -6,407	605 - -635	12,859 1,407 -12,924	-47 242 47	12,812 1,649 -12,877
investment contracts Total operating expenses relating to insurance Result of reinsurance Other income, net	3,830 -171 13 31	-4,352 -453 -16 422	-44 -48 -21 2	-566 -672 -24 455	-50 -367	-616 -672 -24 88
Technical result Change in shadow account Special allotments	519 -50	157	-141	535 -50	-175 50	360 0
Return on investment, shareholders' equity Return on investment, health and accident	-40 -40	-3 -	-84	-43 -84	41 84	-2 0
Profit before tax	429	154	-225	358	0	358
Other segment information Interest income Interest expenses Income from associated undertakings at book value Impairment, depreciation and amorisation charges	3,817 -1,844 160 -11	263 -89 -		4,080 -1,933 160 -11		

The Danica Pension Group has no single customers generating  $10\%\ \text{or}\ \text{more}$  of the combined revenue.

### BUSINESS SEGMENTS First half 2017

2,080	17,720	531	20,331	-144	20,187
2,080	17,720	531	20,331	-144	20,187
-	-6,836	-	-6,836	-	-6,836
2,080	10,884	531	13,495	-144	13,351
-201	7,438	-	7,237	548	7,785
-6,143	-5,091	-597	-11,831	144	-11,687
4,971	-12,922	30	-7,921	-90	-8,011
-194	-401	-45	-640	-	-640
-1	-7	-5	-13	-	-13
51	393	3	447	-570	-123
563	294	-83	774	-112	662
-	-			-	
-90	-	-	-90	90	0
58	-1	-	57	76	133
-	-	54	54	-54	0
531	293	-29	795	0	795
3.277	129	2	3.408		
-1.785	-20	-14	,		
177	-		177		
	2,080 -201 -6,143 4,971 -194 -1 51 563 -90 58 - 531	2,080 17,720 - 6,836  2,080 10,884 -201 7,438 -6,143 -5,091  4,971 -12,922 -194 -401 -1 -7 51 393  563 29490 - 58 -1 531 293  3,277 129 -1,785 -20	2,080 17,720 531 - 6,836 - 2,080 10,884 531 -201 7,4386,143 -5,091 -597  4,971 -12,922 30 -194 -401 -45 -1 -7 -5 51 393 3  563 294 -8390 58 -154  531 293 -29  3,277 129 2 -1,785 -20 -14	2,080 17,720 531 20,331 - 6,836 - 6,836  2,080 10,884 531 13,495 -201 7,438 - 7,237 -6,143 -5,091 -597 -11,831  4,971 -12,922 30 -7,921 -194 -401 -45 -640 -1 -7 -5 -13 51 393 3 447  563 294 -83 774 - 90 - 90 58 -1 - 57 - 54 54  531 293 -29 795	2,080 17,720 531 20,331 -144 - 6,836 - 6,836 -   2,080 10,884 531 13,495 -144 -201 7,438 - 7,237 548 -6,143 -5,091 -597 -11,831 144  4,971 -12,922 30 -7,921 -90 -194 -401 -45 -640 -  -1 -7 -5 -13 -  51 393 3 447 -570  563 294 -83 774 -112

The Danica Pension Group has no single customers generating  $10\%\,\mathrm{or}$  more of the combined revenue.

	First half	First half
Note DKKm	2018	2017

2 (cont'd)

### GEOGRAPHICAL SEGMENTS

Premium income from external customers are allocated to the country in which the contract was sold. Assets comprise only intangible assets, tangible assets, investment property and holdings in associated undertakings in accordance with IFRS and do not provide a useful description of the Group's assets for management purposes. Goodwill is allocated to the country in which activities are performed, whereas other assets are allocated on the basis of their location.

	Premiums, exter	Premiums, external customers		ets
	First half 2018	First half 2017	First half 2018	First half 2017
Denmark	12,611	12,364	27,275	24,994
Sweden	8,878	6,530	-	-
Norway	1,170	1,293	84	84
Total	22,659	20,187	27,359	25,078
GROSS PREMIUMS, incl. payments r Direct insurance:	eceived under investm	ent contracts		
Regular premiums				

GROSS PREMIUMS, incl. payments received under investment contracts		
Direct insurance: Regular premiums	7.911	7.018
Single premiums	7,911 14.144	7,018 8,118
	,	
Total direct insurance	22,055	15,136
Total gross premiums	22,055	15,136
In the above gross premiums premiums paid on investment contracts		
In the above gross premiums, premiums paid on investment contracts which are not included in the income statement constitute:		
	1,053	1,179
which are not included in the income statement constitute:	1,053 8,795	1,179 4,556
which are not included in the income statement constitute: Regular premiums	*	,

30 June 2018	31 December 2017
167	181
7	-14
3,871	
-11	
4,034	167
lwill and 8.	
	2018  167 7 3.871 -11 4,034  will and

### SUBORDINATED DEBT

 $Subordinated\ debt\ is\ debt\ which, in\ the\ event\ of\ the\ company's\ voluntary\ or\ compulsory\ winding-up,\ will\ not\ be\ repaid$ until the claims of ordinary creditors have been met. Subordinated loan capital is included in total capital etc. in accordance with sections 36-38 of the executive order on calculation of total capital for insurance companies and insurance holding companies and calculation of total capital for certain investment firms.

Currency	Borrower	Note	Nominal	Interest rate	Year of issue	Vlaturity	Re- demption price		
EUR	Danica Pension	a)	500	4.38	2015	29.9.45	100	3,726	3,723
Subordina	ted debt							3,726	3,723
Discount Hedging o	f interest rate risk at	fair value						-25 118	-27 106
Total, corr	responding to fair val	ue						3,819	3,802
	ment and redemptior n the total capital	n costs						- 3,819	3,802

a) The loan was raised on 29 September 2015 and is listed on the Irish Stock Exchange. The loan can be repaid from September 2025.
The loan carries interest at a rate of 4.375% p.a. until 29 September 2025, at which point a step-up will occur.

The subordinated debt is stated at amortised cost plus the fair value of the hedged interest rate risk.

The interest expense amounted to DKK 59 million for the first half of 2018.

44 21,938 1,146
21,938 1,146
21,938 1,146
1,146
15515
15,515
16,756
106,208
2,133
8,130
-2,166
192,934
2,637
365,275
75
7,341
6
2,492
11,505
743
10

The Group's companies are jointly taxed with all units in the Danske Bank Group and are jointly and severally liable for their Danish income tax, withholding tax etc.

The Danish group companies are registered jointly for financial services employer tax and for VAT for which they are jointly and severally liable.

Danica Pension is jointly and severally liable with the other participants for the insurance obligations concerning all the policies administered by Forenede Gruppeliv A/S.

Owing to its size and business volume, the Group is continually a party to various

lawsuits and disputes.
The Group does not expect the outcomes of lawsuits and disputes to have any material effect on its financial position.

Note DKKm

### FINANCIAL INSTRUMENTS

Financial instruments, classification and valuation method

Findicial instruments, classification and value	ation method					
		Fair value		Amortised cost		
	Held for		Fair value			
30 June 2018	trading	Designated	hedge	Debtors	Liabilities	Total
Holdings		22,434				22,434
Unit trust certificates Bonds		12,825 173,964				12,825 173,964
Other loans		1,674				1,674
Deposits with credit institutions		2,265				2,265
Derivatives	39,615					39,615
Unit-linked investments		268,932				268,932
Debtors				1,723		1,723
Cash and cash equivalents				3,503		3,503
Total financial assets	39,615	482,094		5,226		526,935
Provisions for unit-linked products,						
investment contracts	10.505	97,810				97,810
Due to credit institutions Derivatives	12,505 21,919					12,505 21,919
Subordinated loan capital	21,313		118		3.701	3.819
Total financial liabilities	34.424	97,810	118		3.701	136.053
		,				
31 December 2017						
Holdings		15,831				15,831
Unit trust certificates		7,242				7,242
Bonds Other loans		134,207 2,133				134,207 2.133
Deposits with credit institutions		2,133		7,614		7,614
Derivatives	15,214			7,014		15,214
Unit-linked investments		208,217		3,651		211,868
Debtors				1,055		1,055
Cash and cash equivalents				2,294		2,294
Total financial assets	15,214	367,630		14,614		397,458
Provisions for unit-linked products,						
investment contracts		60,312			10.077	60,312
Due to credit institutions Derivatives	17,046				18,033	18,033 17,046
Subordinated debt	17,046		106		3,696	3,802
Total financial liabilities	17,046	60,312	106		21,729	99,193
-						

Interest income from debtors measured at amortised cost is recognised in the amount of DKK 10 million in H1 2018 and DKK 56 million in 2017. Interest expenses on liabilities measured at amortised cost totalled DKK 101 million in H1 2018 and DKK 203 million in 2017. Exchange rate adjustment of debtors and creditors measured at amortised cost were recognised under value adjustments at DKK -8 million in H1 2018 and at DKK 57 million in 2017.

The remaining part of investment return included in the income statement items interest income and dividends, etc., interest expenses and value adjustments relates to financial instruments at fair value.

Note DKKm

(cont'd)

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between

Quoted prices
Fair value measurement is based on quoted prices generated in transactions in active markets. Where an active market exists for listed equity investments, bonds, derivative financial instruments, etc., the instrument is generally measured at the closing price at the balance sheet date.

Level 2:

Observable input In the absence of a listed closing price, another publicly available price presumed to be the closest thereto, in the form of indicative prices from banks/brokers, is used. Assets in this category include hedge funds, CDOs and credit bonds. In the case of listed securities for which the closing price does not represent fair value, valuation techniques or other observable data are used to determine fair value. Where no active market exists for a financial instrument, valuation techniques with input based on observable market data are used. Depending on the nature of the asset or liability, these may be calculations based on underlying parameters such as yields, exchange rates and volatility or with reference to transaction prices for similar instruments.

Level 3: Non-observable input

In some cases, the valuation cannot be based on observable market data alone. Where this is the case, valuation models are used which may include estimates of future events as well as of the nature of the current market situation. This level includes unlisted equities.

At 30 June 2018, Danica had financial assets as set out below in the amount of DKK 521,709 million, of which 96% was attributable to insurance obligations to policyholders and 4% was attributable to shareholders' equity. Accordingly, changes in various valuation parameters would therefore have an insignificant impact on shareholders' equity, as the risk is assumed by policyholders.

			Non-	
30 June 2018	Quoted prices	Observable input	observable input	Total
Holdings	9.897	2,094	10,443	22,434
Unit trust certificates	11.248	515	1.062	12,825
Bonds	156,449	16,717	798	173,964
Other loans	•	,	1.674	1.674
Derivatives	109	36,990	2,516	39,615
Unit-linked investments	233,192	11,757	23,983	268,932
Deposits with credit institutions	2,265	-	-	2,265
Total financial assets	413,160	68,073	40,476	521,709
Due to credit institutions	12.505			12,505
Derivatives	1.741	38,080	1,563	41,384
Subordinated debt	1,741	118	1,363	118
Provisions for unit-linked contracts	97.810	110		97,810
- Tovisions for difficilificed contracts	37,010			37,010
Total financial liabilities	112,056	38,198	1,563	151,817
31 December 2017				
Holdings	11,348	-	15,160	26,508
Unit trust certificates	10,108	-	980	11,088
Bonds	113,588	3,435	335	117,358
Other loans	-	-	2,835	2,835
Derivatives	431	13,481	-	13,912
Unit-linked investments	159,874	-	-	159,874
Total financial assets	295,349	16,916	19,310	331,575
Derivatives	342	9,385	287	10,014
Total financial liabilities	342	9,385	287	10,014

At 30 June 2018, financial instruments measured on the basis of non-observable input comprised unlisted shares DKK 29,612 million and illiquid bonds DKK 5,597 million.

Note DKKm

### 7 (cont'd)

Valuation based on non-observable input	30 June 2018	31 December 2017
Fair value, beginning of year	39,206	24,029
Fair value through profit or loss	1,203	1,334
Purchase	3,937	5,222
Sale	-5,433	-7,889
Fair value, end of period	38,913	22,696

In the first half of 2018, unrealised market value adjustments were recognised at DKK 703 million (2017: DKK -308 million) on financial instruments valued based on non-observable input.

Assuming a widening of the credit spread by 50 bps for bonds and other loans, the fair value would be reduced by DKK 216 million. A narrowing of the credit spread by 50 bps would cause the fair value to be increased by DKK 216 million.

Note

### RISK MANAGEMENT AND SENSITIVITY INFORMATION

### RISK MANAGEMENT

The Board of Directors defines the Group's risk management framework, while the daily management monitors the Group's risks and ensures compliance with the framework.

The Group is exposed to a number of different risks.



### Financial risk

Financial risks comprise market risk, liquidity risk, counterparty risk and concentration risk. Market risk is the risk of losses due to changes in the fair value of the Group's assets and liabilities due to changing market conditions, such as changes in interest rates, equity prices, property values, exchange rates and credit spreads. Liquidity risk is the risk of losses as a result of a need to release tied-up cash to pay liabilities within a short timeframe. Counterparty risk is the risk of losses because counterparties default on their obligations. Concentration risk is the risk of losses as a result of high exposure to a few asset classes, industries, issuers, etc.

The Group has three sources of financial risk:

- Investments relating to conventional products
- Investments relating to unit-linked products with investment guarantees attached
- Direct investments of shareholders' equity

The amount of financial risk differs for the various products in the Group's product range. A list of the Group's companies and activities is shown on page 75 of the annual report for 2017.

The most significant financial risk of the Group is the market risk relating to Danica Pension's conventional life insurance products.

### Investments relating to conventional products

The Group's conventional products are policies with guaranteed benefits and collective investments.

The market risk of conventional products consists of the relationship between investment assets and guaranteed benefits for each interest rate group.

If the return on investment of customer funds for the year for an individual interest rate group is inadequate to cover the return on customer funds and the required strengthening of life insurance obligations etc., the shortfall is covered first by the collective bonus potential and then by the individual bonus potential of paid-up policies of that interest rate group. If the bonus potentials are insufficient to absorb losses, the assets attributable to shareholders' equity are used.

Insurance obligations are calculated by discounting the expected cash flows using a discount yield curve defined by EIOPA as part of the Solvency II rules.

In order to ensure that the return on customer funds matches the guaranteed benefits on policies with bonus entitlement, the company monitors market risk on an ongoing basis. Internal stress tests are performed to ensure that the company is able to withstand major interest rate fluctuations as well as material losses on its risk exposure. Interest rate risk is in part covered by the bond portfolio and in part hedged using derivatives.

Since the Danish bond market is not substantial enough and does not have the necessary duration to hedge the liabilities, Danica must also invest in non-Danish interest rate instruments. The investments are sensitive to changes in interest rates. They comprise a wide range of interest rate-based assets: Danish and European government bonds; Danish mortgage bonds, Danish index-linked bonds and a well-diversified portfolio of global credit bonds. Consequently, the company is exposed to basic risk from government and credit spreads.

Note

The counterparty risk is reduced by demanding security for derivatives and high credit ratings for reinsurance counterparties.

Currency risk is insignificant as it is hedged by means of currency hedging instruments.

Liquidity risk is limited by placing a major portion of investments in liquid listed bonds and equities.

Concentration risk is limited by investing with great portfolio diversification and by limiting the number of investments in a single issuer. For mortgage bonds, the issuer is not considered critical to the concentration risk, as the individual borrower provides collateral for issued mortgage bonds.

### Investments relating to unit-linked products

Policyholders assume the financial risk associated with investments under the unit-linked products, Danica Balance, Danica Link, Danica Select and Tidspension, with the exception of contracts with investment guarantees attached.

It manages the risk on guarantees in Danica Balance mainly by regularly adjusting the investment allocation for the individual policies during the last ten years before retirement. The investment allocation is adjusted to the guarantee amount, the investment horizon, etc. Danica Pension manages the risk on financial guarantees in Danica Link and Tidspension with financial derivatives and by adjusting the investment allocation.

Investment guarantees are not available under Danica Select.

### Direct investments of shareholders' equity

Shareholders' equity is exposed to financial risk on assets in which shareholders' equity is invested, on investments relating to the health and accident business and on a portfolio of life annuities without bonus entitlement ("Egen Gruppe").

The Board of Directors has set separate investment strategies for assets allocated to shareholders' equity and investments relating to health and accident insurance and Egen Gruppe. Assets allocated to shareholders' equity mainly comprise short-term bonds.

### Life insurance risk

Life insurance risks are linked to trends in mortality, disability, critical illness and other variables. For example, an increase in longevity lengthens the period during which benefits are payable under certain pension plans. Similarly, trends in mortality, sickness and recoveries affect life insurance and disability benefits. Longevity is the most significant life insurance risk.

Concentration risk relating to life insurance risk comprises the risk of losses as a result of high exposure to a few customer groups and high exposure to a few individuals. Concentration risk is limited by means of risk diversification of the insurance portfolio and by reinsurance.

To limit losses on individual life insurance policies with high risk exposure, Danica Pension reinsures a small portion of the risks related to mortality and disability.

The various risk elements are subject to ongoing actuarial assessment for the purpose of calculating insurance obligations and making relevant business adjustments.

### Operational risk

Operational risk relates to risks of losses resulting from IT system errors, legal disputes, inadequate or faulty procedures and fraud. The Group limits operational risks by establishing internal controls that are regularly updated and adjusted to the Group's current business volume. Another measure is segregation of duties.

### Business risk

Business risk comprises strategic risks, reputational risks and other external risk factors.

The Group closely monitors the development on the markets where the Group operates in order to ensure the competitiveness of prices and customer service. The Group is committed to treating customers fairly and communicating openly and transparently.

The Group subjects it business units to systematic assessments to reduce the risk of financial losses due to damage to its reputation.

### SENSITIVITY INFORMATION

The below table shows the effects of separate changes in interest rates (increases and decreases) and other relevant financial risks on shareholders' equity.

Of the two interest rate scenarios, an interest rate increase is most severe for the Group. A separate 1.0 percentage point increase in interest rates would reduce shareholders' equity by DKK 0.2 billion.

Note

# SENSITIVITY INFORMATION 30/06/2018

(DKK billions)	Effect on share- holders' equity	
0.7-1.0 percentage point increase in interest rates	-0.2	
0.7-1.0 percentage point decrease in interest rates	-0.1	
12% decline in equity prices	-0.1	
8% decline in property prices	-0.3	
Foreign exchange risk (VaR 99.0%)	0.0	
8% loss on counterparties	-0.2	

# Financial highlights - Danica Pension

DKKm	First half 2018	First half 2017	Full yea 2017
INCOME STATEMENT			
Premiums	10.451	11.000	21.81
Premiums Claims and benefits	10,451	11,228	,
	-11,355	-10,699	-20,57 14.30
Return on investment	-861	5,108	,
Total operating expenses relating to insurance	-371 13	-361 -1	-73
Profit/loss on business ceded	13	-1	-1
Technical result, Life	183	343	77
Gross premium income	529	435	88
Gross claims	-548	-477	-1,02
Total operating expenses relating to insurance	-35	-36	-6
Profit/loss on business ceded	-4	3	
Return on investment less technical interest	-16	93	20
Technical result of health and accident insurance	-151	-26	-15
Net profit/loss for the period	238	624	1,22
Other comprehensive income	-30	-11	-3
BALANCE SHEET			
Total assets	358.661	348.792	358.21
Insurance assets, health and accident insurance	230,001	4	330,E1
Technical provisions, health and accident insurance	9.411	9.244	9.37
Total shareholders' equity	20.963	17,368	17.94
Provisions for insurance and investment contracts	293,182	287,061	295,15
	200,102	207,001	200,10
KEY FIGURES AND RATIOS (%)			
Rate of return related to average rate products	0.6	-0.2	2.
Rate of return related to unit-linked products	-1.2	4.2	8
Risk on returns related to unit-linked rate products	4.25	4.25	4.2
Expenses as per cent of provisions	0.1	0.1	0
Expenses per policyholder (DKK)	635	614	1.26
Return on equity after tax	1.3	3.5	<sup>′</sup> 6
Solvency coverage ratio	225	223	24
RATIOS FOR HEALTH AND ACCIDENT INSURANCE			
Gross claims ratio	106	110	12
Gross expense ratio	7	8	
Combined ratio	114	117	12
Operating ratio	130	131	15
Relative run-off (%)	0.0	0.0	0
Run-off, net of reinsurance (DKK millions)	2	0	1
Ruit-oil, flet of reliisurance (DRX fillillons)			
INTEREST RATE ON POLICYHOLDERS' SAVINGS in %			
<u>_</u>	1.8	1.8	1.

The ratios are defined in accordance with the Danish FSA's Executive Order on financial reports for insurance companies and

Effective 7 June 2018, Danica Pension acquired the companies Danica Pensionsforsikring A/S and Danica Administration A/S (previously SEB Pension Danmark). The acquired companies are recognised in Danica Pension effective from this date

The accounting figures for the first half of 2018 are also affected by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes and the first half of 2018 are also affected by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes are also affected by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes are also affected by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes are also affected by accounting policy changes. See note 1 for the group. The changes did not be accounted by accounting policy changes are also affected by accounting policy changes. The changes are also accounted by accounting policy changes are also accounted by accounting policy changes. The changes are also accounted by accounting policy changes are also accounted by accounting policy changes. The changes are also accounted by accounting policy changes are also accounted by accounting policy changes are also accounted by accounting policy changes. The changes are also accounted by accounting policy changes are also accounted by accounted by accounting policy changes are also accounted by accounted by accounting policy changes are also accounted by accounted by accounting policy changes are also accounted by accounting policy changes are also accounted by accounted by accounting policy changes are also accounted by accountednot have any material impact on the financial highlights. Comparative figures have not been restated, as this is not practically possible.

 $<sup>^{\</sup>star}$  Information on interest rate on policyholders' savings comprises the new business group

# Income statement - Danica Pension

e l	DKKm	First half 2018	First h 201
(	Gross premiums	10,451	11,22
	Reinsurance premiums ceded	-5	,
-	Total premiums, net of reinsurance	10,446	11,22
1	Income from group undertakings	479	6
	Income from associated undertakings	-36	1
	Income from investment property Interest income and dividends, etc.	2 4,121	4,0
	Value adjustments	-3,071	2,4
	Interest expenses	-1,927	-1,8
	Administrative expenses related to investment activities	-429	-3
-	Total investment return	-861	5,1
	Tax on pension returns	212	-6
	Claims and benefits paid	-11,355	-10,6
	Reinsurers' share received	•	
_	Total claims and benefits, net of reinsurance	-11,355	-10,6
	Change in life insurance provisions	2,189	-3,6
-	Change in reinsurers' share	18	
-	Total change in life insurance provisions, net of reinsurance	2,207	-3,6
(	Change in profit margin	-74	-4
,	Acquisition costs	-88	-
	Administrative expenses Reimbursement of costs from group undertakings	-290 7	-3
-	Total operating expenses relating to insurance, net of reinsurance	-371	-3
-	Transferred investment return	-21	-2
-	TECHNICAL RESULT	183	3
	TECHNICAL RESULT OF HEALTH AND ACCIDENT INSURANCE	-151	-
	Return on investments allocated to equity	-2	1
	Other income	329	3
ı	PROFIT BEFORE TAX	359	7
	Tax	-121	-1
Ī	NET PROFIT FOR THE PERIOD	238	6
	Net profit for the period	238	6
	Other comprehensive income:	0	
	Translation of units outside Denmark Hedging of units outside Denmark	3	-
	Hedge of aqquisition	-41	
	Tax relating to other comprehensive income	8	
-	Total other comprehensive income	-30	-
-	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	208	6

# Balance sheet - Danica Pension

### Assets

DKKm	30 June 2018	31 December 2017	30 Jun 201
INTANGIBLE ASSETS	4,034	168	172
Investment properties	213	209	35
Holdings in group undertakings	19,475	22,633	23,54
Loans to group undertakings	71	76	7
Holdings in associated undertakings	1,164	1,146	837
Total investments in group undertakings and associates	20,710	23,855	24,457
Holdings	14,944	15,515	15,143
Unit trust certificates	19,192	18,048	16,818
Bonds	123,648	122,793	125,933
Other loans	1,674	2,133	3,011
Deposits with credit institutions	1,641	7,611	4,135
Other (derivatives)	16,907	15,213	16,774
Total other financial investment assets	178,006	181,313	181,814
TOTAL INVESTMENT ASSETS	198,929	205,377	206,622
UNIT-LINKED INVESTMENTS	146,525	144,418	134,587
Unearned premiums provision, reinsurers' share	2	-	_
Life insurance provisions, reinsurers' share	16	-	14
Outstanding claims provision, reinsurers' share	-	-	1
Total technical provisions, reinsurers' share	18	-	19
Amounts due from policyholders	368	841	582
Amounts due from insurance companies	64	60	70
Amounts due from group undertakings	2,232	1.836	1.694
Other debtors	908	614	758
TOTAL DEBTORS	3,590	3,351	3,123
Current tax assets	501	154	261
Cash and cash equivalents	1,700	1,657	898
TOTAL OTHER ASSETS	2,201	1,811	1,159
Accrued interest and rent	2,948	2,679	2.711
Other prepayments and accrued income	434	413	418
TOTAL PREPAYMENTS AND ACCRUED INCOME	3,382	3,092	3,129
TOTAL ASSETS	358,661	358,217	348,792

# Balance sheet - Danica Pension

# Liabilities and equity

e DKKm	30 June 2018	31 December 2017	30 Jun 201
Share capital	1,101	1,100	1,10
Contingency fund	1,499	1,499	1,49
Retained earnings	18,363	14,123	14,76
Proposed dividend	-	1,225	
TOTAL SHAREHOLDERS' EQUITY	20,963	17,947	17,36
SUBORDINATED LOAN CAPITAL	3,819	3,802	3,76
Unearned premiums provision	335	353	37
Life insurance provisions, average rate products Life insurance provisions, unit-linked products	137,804 140,792	141,869 138,770	143,54 128,48
Total life insurance provisions	278,596	280,639	272,02
Profit margin on life insurance and investment contracts Outstanding claims provision Risk margin on non-life insurance contracts Provisions for bonuses and premium discounts	5,175 8,763 269 44	5,146 8,681 269 67	5,79 8,56 27
TOTAL PROVISIONS FOR INSURANCE AND INVESTMENT CONTRACTS	293,182	295,155	287,06
Deferred tax	2,004	1,663	1,66
TOTAL PROVISIONS FOR LIABILITIES	2,004	1,663	1,66
Amounts owed, direct insurance Amounts owed to credit institutions Amounts owed to group undertakings Other creditors	88 12,503 996 23,026	320 18,030 175 19,218	37 16,32 25 20,16
TOTAL CREDITORS	36,613	37,743	37,12
ACCRUALS AND DEFERRED INCOME	2,080	1,907	1,81
TOTAL LIABILITIES AND EQUITY	358,661	358,217	348,79

### Notes - Danica Pension

	First half	First half
Note DKKm	2018	2017

### 1 SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Parent Company, Danica Pension, are presented in accordance with the provisions of the Danish Financial Business Act, including the Danish FSA's Executive Order No. 937 of 27 July 2015 on financial reports for insurance companies and multi-employer occupational pension funds and Amending Executive Order No. 688 of 1 June 2016, in force from 1 July 2016.

The accounting policies are identical to the Group's measurement under IFRS with such differences as naturally occur between consolidated and parent company financial statements. See the description of significant accounting policies in note 1 to the consolidated financial statements, including the policy changes made for the period that did not have any material impact on the parent company's profit for the period.

### Holdings in group undertakings

Holdings in group undertakings are measured in accordance with the equity method, and the profit/loss after tax in subsidiaries is recognised in the item Income from group undertakings. During the reporting period, Danica acquired Danicas Pensionsforsikring A/S and Danica Administration A/S (previously SEB Pension Danmark) for DKK 5 billion. At 30 June 2018, the capital of Danica Pensionsforsikring was increased by DKK 0.5 billion.

### Key ratios

The key ratios of the Group are prepared in accordance with the provisions of the executive order on financial reports presented by insurance companies and lateral pension funds. The return ratios are calculated using a composite weighting procedure.

GROSS PREMIUMS, incl. payments received under investment contracts		
Direct insurance:	F 700	F 60
Regular premiums Single premiums	5,726 5,428	5,621 6,281
	11,154	11,904
Total direct insurance	11,134	11,502
Total gross premiums	11,154	11,904
In the above gross premiums, premiums paid on investment contracts		
which are not included in the income statement constitute:		
Regular preimums	29 674	26 650
Single premiums		
Total premiums paid	703	676
Total gross premiums included in the income statement	10,451	11,228
TECHNICAL RESULT OF HEALTH AND ACCIDENT INSURANCE		
Gross premiums	510	460
Reinsurance premiums ceded	-10	-4
Change in unearned premiums provision	19	-25
Change in unearned premiums provision, reinsurers' share	2	-3
Premiums, net of reinsurance	521	428
Technical interest	-65	-44
Claims paid, gross	-568	-569
Reinsurers' share received	4	10
Change in outstanding claims provision	20	92
Claims, net of reinsurance	-544	-467
Bonus and premium discounts	-12	
Acquisition costs	-10	-10
Administrative expenses	-25	-26
Total operating expenses relating to insurance, net of reinsurance	-35	-36
Return on investment	-16	93
TECHNICAL RESULT OF HEALTH AND ACCIDENT INSURANCE	-151	-26

# Notes - Danica Pension

Note	DKKm	30 June 2018	31 December 2017
4	INTANGIBLE ASSETS		
-	Cost, beginning of year	168	181
	Exchange rate adjustment	6	-13
	Addition regarding Danica Pensionsforsikring	3,606	
	Addition regarding Danica Administration	265	-
	Depreciation during the period	-11	-
	Carrying amount, end of period	4,034	168
	Intangible assets consist of goodwill on acquisition of Norwegian activities in 2007 as well as goodwill and value of customer relations (VIF asset) regarding acquisition of the former SEB companies on 7. June 2018. The value og customer relations will be depreciated linearily over a period of 10 years starting 1st June 2018.		
	For more details see note 1 of the consolidated financial statements.		
5	SHAREHOLDERS' EQUITY		
	Due to acquisitions, the shareholders' equity was increased by DKK 4 billion on 7 June 2018. See page 12 of the consolidated financial statements.		
6	ASSETS DEPOSITED AS COLLATERAL AND CONTINGENT LIABILITIES		
	The following assets have been deposited as collateral for policyholders' savings:		
	Holdings in group undertakings	19,942	23,128
	Holdings	11,505	15,515
	Unit trust certificates	21,203	16,756
	Bonds	112,179	106,208
	Other loans	1,674	2,133
	Deposits with credit institutions	2,065	8,130 -2.166
	Net other Unit-linked investment assets	-5,399 142.373	-2,166 139.745
	Accrued interest	2,895	2,637
	Total	308,437	312.086
		75	75
	Mortgages have been issued as security for the technical liabilities in a total amount of	/5	/5
	As collateral for derivative transactions, the company has delivered bonds equal to a total fair value of	12,311	7,341
	The company has undertaken to participate in alternative investments with an amount of	11,190	11,505
	The company is jointly taxed with all units in the Danske Bank Group and is jointly and severally liable for their Danish income tax, withholding tax etc.		
	The company is registered jointly with group undertakings for financial services employer tax and VAT, for which it is jointly and severally liable.		
	Danica Pension is jointly and severally liable with the other participants for the insurance obligations concerning all the policies administered by Forenede Gruppeliv A/S.		

Owing to its size and business volume, Danica Pension is continually a party to various lawsuits.

The Company does not expect the outcomes of lawsuits and disputes to have any material effect on its financial position.

# Statement by the Management

The Board of Directors and the Executive Board (the management) have today considered and approved the interim financial statements of Danica Pension, Livforsikringsaktieselskab for the six months ended 30 June 2018.

The consolidated interim financial statements are prepared in accordance with the International Financial Reporting Standards as adopted by the EU, and the interim financial statements of the Parent Company are prepared in accordance with the Financial Business Act.

In our opinion, the interim financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities, shareholders' equity and financial position at 30 June 2018 and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the period 1 January – 30 June 2018. Moreover, in our opinion, the management's report includes a fair review of developments in the Group's and the Parent Company's operations and financial position and describes the significant risks and uncertainty factors that may affect the Group and the Parent Company.

Copenhagen, 18 July 2018

# Executive Board Per Klitgård Jesper Mølskov Høybye Ole Krogh Petersen Søren Lockwood Board of Directors

Jacob Aarup-Andersen Chairman	Kim Andersen Deputy Chairman	Thomas Mitchell
Jeanette Fangel Løgstrup	Christoffer Møllenbach	lb Katznelson
Kenneth Stricker-Nielsen	Henrik Nielsen	Charlott Due Pihl

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